

Q3 Revenues 2018 €3,228m +8.7% YoY cc*

REGIONS	SECTORS	DIGITAL & CLOUD REVENUES
Revenues growth YoY cc	Revenues growth YoY co	+more than 20%
33% North America	^{27%} Financial Services	YoY cc
+12.9%	+8.5%	Account for about 45% of Group revenues
27% Rest of Europe +7.7%	22% Manufacturing, Automotive & Life Sciences +7.9%	BOOKINGS €2,808m
	18% Consumer Products, Retail, Distribution & Transportation	
21% France	+16.8%	
+6.9%	14% Public Sector	HEADCOUNT
	+9.2%	208,800
^{12%} UK & Ireland + 4.0%	11% Energy, Utilities & Chemicals + 9.8%	+5.1% YoY 57% offshore
7% APAC & LATAM + 7.5%	6% Telecom, Media & Entertainment +0.7% Other sectors account for 2% of Group revenues	

YoY cc: Year-on-Year at constant currencies.

The terms and alternative performance measures marked with an () are defined and/or reconciled in the appendix to the press release

Q3 YTD 2018 Performance



Q3 YTD Revenues 2018 €9,695m +8.2% YoY cc*

REGIONS	SECTORS	DIGITAL & CLOUD REVENUES
Revenues growth YoY cc	Revenues growth YoY cc	I make then 200/
32% North America	^{27%} Financial Services	+more than 20% YoY cc
+15.6%	+9.1%	Account for about 45% of Group revenues
 27% Rest of Europe +7.8% 	 21% Manufacturing, Automotive & Life Sciences +8.0% 18% Consumer Products, 	BOOKINGS €9,449m
21% France	18% Consumer Products, Retail, Distribution & Transportation +18.6%	
+6.3%	14% Public Sector + 5.1%	HEADCOUNT 208,800
12% UK & Ireland -2.6%	11% Energy, Utilities & Chemicals +5.1% 6% Telecom, Media &	+5.1% YoY 57% offshore
7% APAC & LATAM +4.8%	Entertainment -1.3% Other sectors account for 3% of Group revenues	

YoY cc: Year-on-Year at constant currencies.

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