

Full Year 2018 Performance



Revenues

€13,197m

+8.1% YoY cc*

Operating Margin*

12.1%

+20 bp YoY

Organic Free Cash Flow*

€1,160m

+€80m YoY

REGIONS

Revenues growth YoY cc Operating Margin

North America	32%	+14.4%	13.6%
Rest of Europe	27%	+6.9%	13.0%
France	22%	+6.4%	11.1%
UK & Ireland	12%	+0.1%	12.6%
APAC & LATAM	7%	+6.0%	12.8%

SECTORS

Revenues growth YoY cc

Financial Services	27%	+9.1%
Manufacturing, Automotive & Life Sciences	21%	+7.3%
Consumer Products, Retail, Distribution & Transportation	18%	+16.0%
Public Sector	14%	+6.7%
Energy, Utilities & Chemicals	11%	+6.2%
Telecom, Media & Entertainment	6%	-1.0%

Other sectors account for 3% of Group revenues

DIGITAL & CLOUD REVENUES

Over +20%

YoY cc

Account for around

45%

of Group revenues

BOOKINGS

€13,393m

HEADCOUNT

211,300

+5.8% YoY

58% offshore

NORMALIZED EPS*

€6.06

-3% YoY

Excluding a €53 million expense recognized in 2018 due to the transitional impact of the tax reform in the U.S.

NET RETURN TO SHAREHOLDERS

€518m

Dividend payment
+ net share buybacks

YoY cc: Year-on-Year at constant currencies.

The terms and alternative performance measures marked with an () are defined and/or reconciled in the appendix to the press release.

For more information, see the press release on <https://investors.capgemini.com/results>

Q4 2018 Performance

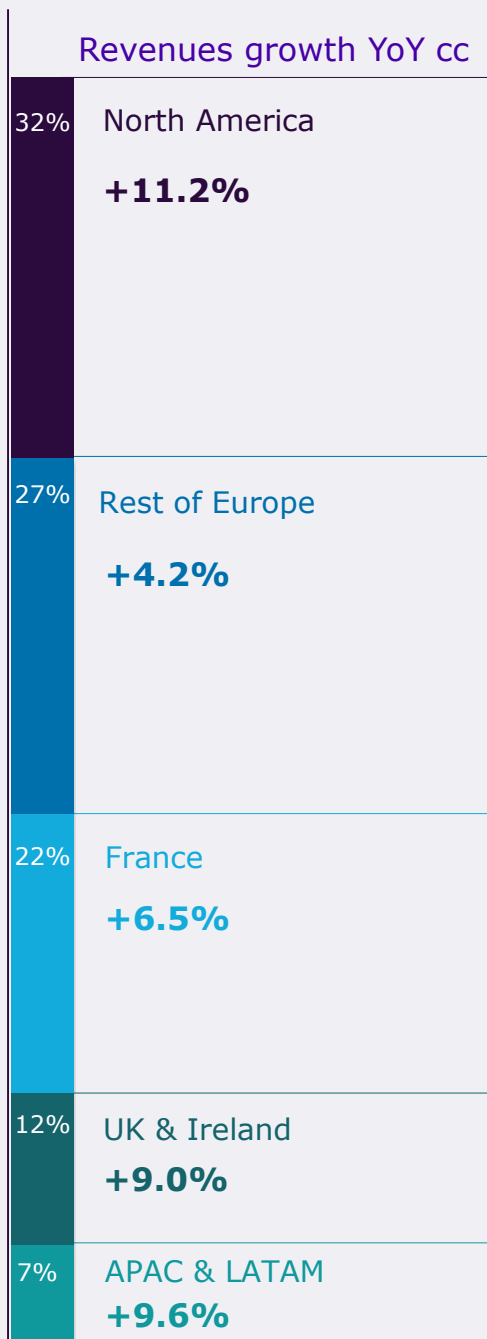


Q4 Revenues 2018

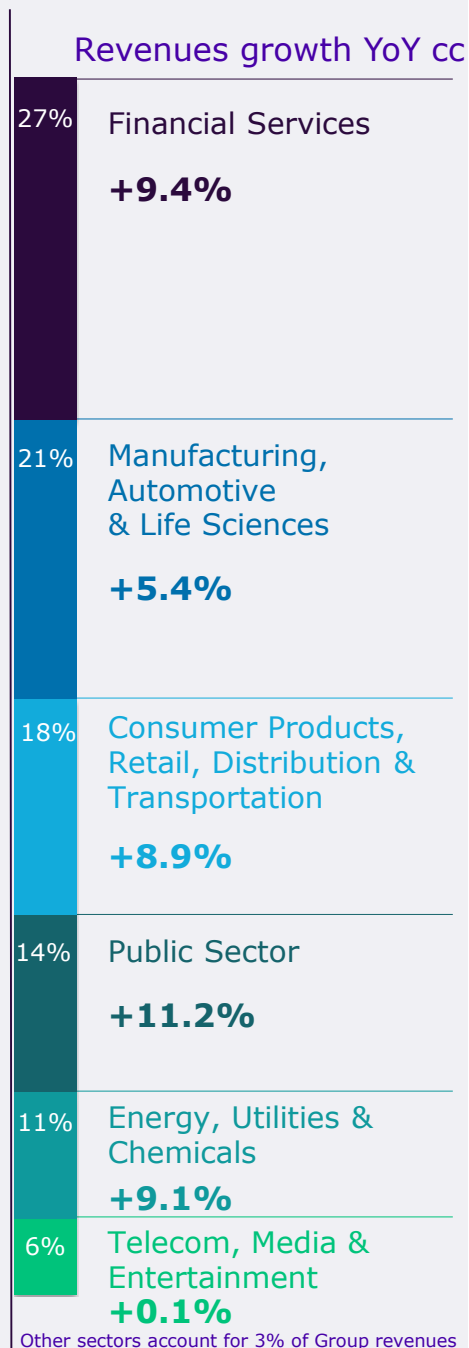
€3,502m

+7.8% YoY cc*

REGIONS



SECTORS



DIGITAL & CLOUD REVENUES

Over +20%

YoY cc

Account for around
45%
of Group revenues

BOOKINGS

€3,929m

HEADCOUNT

211,300

+5.8% YoY
58% offshore

YoY cc: Year-on-Year at constant currencies.

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